

# Gross Margin by Contract



## DCP MIDSTREAM MARGIN BY CONTRACT

**BASIS OF PRESENTATION:** Margins for POP (Percentage of Proceeds) and Keepwhole contracts are stated on the basis of the natural gas feedstock used in our processing activity.

CONTRACT TYPE (8):	Q3 2012	Q2 2012	Q1 2012	Q4 2011	Q3 2011
<b>Percentage of Proceeds:</b> (Long NGL/Long gas)					
Gas Volume - TBtu/d	4.9	4.7	4.8	4.8	4.7
Margin (\$ in Millions)	\$ 180	\$ 170	\$ 225	\$ 285	\$ 320
Margin/MMbtu	\$ 0.40	\$ 0.40	\$ 0.51	\$ 0.65	\$ 0.74
<b>Keepwhole:</b> (Long NGL/Short gas)					
Gas Volume - TBtu/d	0.8	0.8	0.8	0.7	0.8
Margin (\$ in Millions)	\$ 60	\$ 80	\$ 105	\$ 110	\$ 115
Margin/MMbtu	\$ 0.85	\$ 1.13	\$ 1.44	\$ 1.68	\$ 1.64
<b>Fee: Gas:</b> (Primarily gathering & transport)					
Gas Volume - TBtu/d	4.7	4.7	4.7	4.6	4.6
Margin (\$ in Millions)	\$ 60	\$ 62	\$ 60	\$ 64	\$ 59
Margin/MMbtu	\$ 0.14	\$ 0.14	\$ 0.14	\$ 0.15	\$ 0.14
<b>Fee: NGL:</b> (NGL transport & fractionation)					
NGL Volume - MBbl/day (6)	175.0	163.0	214.0	186.0	173.6
Margin (\$ in Millions)	\$ 15	\$ 15	\$ 19	\$ 14	\$ 14
Margin/Gallon	\$ 0.02	\$ 0.02	\$ 0.02	\$ 0.02	\$ 0.02
<b>NGL/Propane Marketing:</b>					
Margin (\$ in Millions) (7)	\$ 27	\$ 17	\$ 41	\$ 38	\$ 34
<b>MTM-DCP Partners' hedges:</b>					
Margin (\$ in Millions)	\$ (7)	\$ 35	\$ (11)	\$ (27)	\$ 56
<b>Other:</b>					
Margin (\$ in Millions) (4)	\$ 120	\$ 126	\$ 122	\$ 113	\$ 115
Total Margin	\$ 455	\$ 505	\$ 561	\$ 597	\$ 713
Direct Operating and G&A Expense	\$ (261)	\$ (241)	\$ (226)	\$ (240)	\$ (230)
DD&A	(68)	(36)	(120)	(118)	(116)
Noncontrolling Interest	(1)	(61)	(21)	(4)	(52)
Other Income (5)	5	4	0	1	0
EBIT-DCP-100%	\$ 130	\$ 171	\$ 194	\$ 236	\$ 315
Interest Expense, net	\$ (43)	\$ (48)	\$ (55)	\$ (53)	\$ (55)
Income Tax Expense	1	1	(4)	(2)	(0)
Noncontrolling interest-interest expense	7	8	9	6	6
NET INCOME - DCP-100%	\$ 95	\$ 32	\$ 144	\$ 187	\$ 266
Total Gas Volume per above (TBtu/d)	10.4	10.2	10.3	10.1	10.1
Volumes Doublecounted (TBtu/d)	(3.2)	(3.2)	(3.1)	(3.0)	(3.0)
Reported Gas Volumes (TBtu/d)	7.2	7.0	7.2	7.1	7.1
NGL Production (MBbl/d)	398	392	412	406	392
<b>NYMEX HENRY HUB (1)</b>	\$ 2.81	\$ 2.22	\$ 2.74	\$ 3.55	\$ 4.19
<b>WGHT DAVG NGL PRICE (2)</b>	\$ 0.72	\$ 0.77	\$ 1.00	\$ 1.20	\$ 1.24
<b>FRACS SPREAD (3)</b>	\$ 5.17	\$ 6.39	\$ 8.62	\$ 10.43	\$ 10.14

### FOOTNOTES:

- (1) Represents last day closing of Nymex Henry Hub.  
(2) Represents monthly average Belveu and Conw a y pricing w eighted w ith the Company's NGL component mix.  
(3) Represents the difference betw een Nymex Henry Hub and the monthly average Belveu and Conw ay pricing w eighted w ith the Company's NGL component mix converted to an MMBtu basis.  
(4) "Other" includes Condensate Sales, Gas Marketing activity, and other items.  
(5) "Other Income" includes gain/(loss) on asset sales.  
(6) This volume represents equity and third party volumes transported on the Company's liquid pipeline assets and fractionated volumes associated with our 'non-operating' interest in certain facilities at Mont Belveu. For total NGL production volumes, please refer to the NGL production noted in the gray shaded portion of this schedule.  
(7) Includes NGL Marketing and propane wholesale activity.  
(8) Represents management's best approximate categorizations. Prior quarters restated to conform with current period categorizations.

\*\*Margin consists of total operating revenues less purchases of natural gas and petroleum products. Margin is viewed as a non-Generally Accepted Accounting Principles ("GAAP") measure under the rules of the Securities and Exchange Commission ("SEC"), but is included as a supplemental disclosure because it is a primary performance measure used by management as it represents the revenue of our products sales versus product purchases. As an indicator of our operating performance, margins should not be considered an alternative to, or more meaningful than, net income or cash flow as determined in accordance with GAAP. Our margin may not be comparable to similarly titled measure of another company because other entities may not calculate gross margin in the same manner.